Tariff Developments for the U.S. Electroindustry

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Updated June 21, 2018



The Association of Electrical and Medical Imaging Equipment Manufacturers





Overview

- U.S. tariffs on imports from China
- Tariffs on imported steel, aluminum
- Mexico, Canada, EU China retaliatory tariffs re steel/aluminum

New investigation on autos, trucks, parts



6/15 White House Statement

- U.S. will impose 25% tariffs on \$50B of Chinese shipments "containing industrially significant technologies"
 - prevent further unfair transfers of U.S. technology and intellectual property
 - "initial step toward bringing balance to the trade relationship"
- No mention of 5/29 plan re investment restrictions, enhanced export controls
 - List of restrictions and controls TBA 6/30





- 25% added tariffs on \$34 billion imports
 - "List 1": July 6 effective date
 - 100+ products of interest to NEMA
- Addl. \$16 billion imports proposed
 - "List 2": new public comment period, hearing
 - More NEMA scope products, inputs targeted
- Product exclusion request process TBA
- Addl. \$200 billion to be targeted for 10% tariffs should China retaliate



July 6 Products in NEMA Scope

- Industrial Products and Systems
 - Arc welding
 - Electric motors and generators
 - Motor starters, drives, control centers
 - Relays, switches
 - Certain parts
 - Magnet wire of copper or aluminum
- Building Infrastructure
 - Fuses for ≤ 1,000 V



July 6 Products in NEMA Scope (2)

- Lighting Systems
 - Certain lamps
 - Light-emitting diodes (LEDs)
- Building Systems
 - Lithium, air-zinc and ni-cad batteries, parts
 - Thermostats
 - Circuit breakers, electrical panels, parts
 - Parts of electrical submeters
 - Insulated copper, aluminum wire and cable



July 6 Products in NEMA Scope (3)

- Medical Imaging
 - Ultrasound
 - Magnetic Resonance
 - Magnets for MRIs
 - Computed Tomography (CT)
 - X-ray
- Transportation Systems
 - Electrical signaling, safety, or traffic control equipment and parts



July 6 Products in NEMA Scope (4)

- Utility Products & Systems
 - Certain electric transformers
 - Electric meter parts
 - Certain switchgear, incl. circuit breakers
 - High voltage surge arresters
 - Capacitors



June 15 Proposed Addl. Products

- Insulating Materials, Non-Metallic Parts,
 Industrial Laminates
 - Polyvinyl chloride
 - Resins and polycarbonates in primary forms
 - Polymer tubes, pipes and hoses
 - Electrical tapes
 - Non-adhesive plates, sheets of non-cellular plastics (laminates)



June 15 Proposed Addl. Products (2)

- Wire and Cable
 - Bare aluminum stranded wire
 - Insulated electric conductors for >1kV
- Industrial Products and Systems
 - Electric motors
 - Motor overload protectors
 - Certain low-voltage switches, control panels
- Utility Products and Systems
 - Electricity meters



China's Retaliation List

- Aimed at \$50 billion in U.S. shipments
- NEMA scope
 - Epoxide resins (insulating materials)
- Other sectors targeted
 - Aircraft, automobiles, some alcohol, chemicals and petrochemical products (incl. plastics), beef, and many agricultural products



U.S. Tariffs on Steel and Aluminum

- 25% added on steels, 10% on aluminum
 - Effective 3/23 for China, India, Russia, Japan
 - Effective 6/1 for EU, Canada, Mexico
 - Exempt from tariffs (accepted quotas)
 - Australia, Argentina, Brazil, South Korea
- Product exclusion requests being filed





- Electrical steels
 - Grain oriented (GOES)
 - Non oriented (NOES)
- Battery Quality Hot Band (BQHB)
- Flat-rolled steel, of width < 600 mm, nickel plated
- Aluminum rod
- Aluminum wire



Canada and Mexico Retaliation

- U.S. measures are not based on national security and are illegal protections
- Canada draft target list includes
 - Some industrial automation products
 - Some utility switchgear products
 - Aluminum rod and wire
- Mexico <u>targeting</u> U.S. shipments of
 - Flat steel
 - Specialty light fixtures category



European Union Retaliation

- EU Commission charges U.S. measures violate WTO agreement
- List of U.S. products targeted for tariffs on 6/20 does not include any NEMA products
 - Manganese dioxide cells and batteries incl. on 2nd list of products to be tariffed in 2021 or as soon as WTO agrees with EU that U.S. action violates trade rules



China, India, Turkey Reaction

- Joining challenge of U.S. measures at WTO
 - China retaliation list does <u>not</u> contain any items in NEMA product scope
 - Includes steel pipes, modified ethanol, agri. products
 - India retal. list incl. motorcycles, snowmobiles, golf carts
 - Turkey list incl. non-medical X-ray apparatus





- Filed 5/17, call for
 - Allowing trade assocs. to file exclusion requests
 - Correction of erroneous filing burden estimates
 - Refund of duties paid since 3/23 for products subsequently excluded



New U.S. Investigation on Autos, Parts

- At President's direction, Commerce Dept. launched inquiry 5/23 into natl. security threat of imported autos, trucks, auto parts
- Public comment period
 - 6/22 deadline for written comments, requests to testify at public hearing
 - 7/6 deadline for rebuttal comments
 - 7/21-22 public hearing in Washington, DC



Questions? Thanks for Your Attention!

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